CareDelivers

Medicaid Support Pilot Program

CareDelivers is a New York-based safety-net support organization with a collective track record of success that has reached community health centers, IPAs, MSOs, and other organizations supporting the healthcare safety net.

We're launching a program aimed at strengthening clinical and financial performance in Medicaid contracts held by FQHCs and Look-Alike community health centers.

As part of this effort, we're looking for an FQHC or Look-Alike to pilot the program and help shape its design. In return, this health center will receive enhanced support, co-design privileges, and deeply discounted pricing.

Background

The greatest opportunities for clinical and financial improvement come from aligning care delivery, incentive structures, administrative processes, and the ability to adapt over time as requirements evolve.

This is why we are developing a broader Medicaid support model to strengthen the core infrastructure that drives clinical impact, improves financial performance, and creates long-term sustainability within safety-net healthcare centers.

We are a non-competitive organization and our role is to strengthen internal capacity, not replace or duplicate existing partners. Whether your contracts are held directly with payers, MCOs, IPAs, CINs, or ACOs, the value of our program will flow directly to you and your members.

Pilot Program Structure

While most support organizations adopt a one-size-fits-all approach and step away after initial involvement, our goal is to build lasting partnerships that emphasize sustained support and initiatives for continuous improvement. This shapes how we approach our work and partnerships, and is central to the success of the pilot.

- **Discovery**
  Our pilot begins with a structured, non-intrusive evaluation designed to quickly understand existing efforts across several core areas. This helps identify where support may be most useful. If something is working well, we move on. If there's a challenge, we flag it and work with you to decide whether it should be addressed during the pilot.

- **Focus Area Alignment and Program Design**
  We'll collaboratively draw from our established focus areas to select targeted priorities for the pilot. Our focus areas are supported by established methods, added bandwidth, and access to specialized resources designed to maximize your clinical and financial success.

These focus areas are:
-Attribution and member management
-Payer relationship management
-Contract assessment and negotiation
-Data optimization, oversight, and analytics
-Workflows to support value-based initiatives and quality performance
-Care management and coordination support
-Physician-focused and workflow optimization services

Choosing the most relevant focus areas, we translate them into actionable steps and clear deliverables that keep the pilot tightly scoped, and immediately relevant.

- **Implementation and Ongoing Support**
  We provide hands-on implementation support and ongoing guidance throughout the pilot, prioritizing open communication and collaboration. Through regular checkpoints, we review progress, address and resolve obstacles, and refine tactics so early wins can turn into lasting improvements.

- **Impact Measurement**
  We monitor performance indicators tied to each focus area that measure impact on quality, cost, outcomes, and other key outputs. We will iterate when beneficial, and set next steps to extend impact beyond the pilot period.

Next Steps
CareDelivers is confident that our pilot program can drive significant, lasting impact, and we are eager to find the right pilot partner.

We are happy to provide a more detailed proposal outlining the program's methodology, budget, and timeline. We are also available to answer any questions you may have and schedule a follow-up meeting for further discussion.

About CareDelivers
CareDelivers is a mission-driven public benefit company partnering with community health centers to drive practice transformation that maximizes their clinical and financial success, with a focus on Medicaid and value-based contracts. We have deep experience in clinical leadership, healthcare operations, care delivery, payer relations, and VBC practice transformation.

Through our partnerships, we co-create and deploy programs that emphasize clinical development backed by strong administrative support, and access to our vetted safety-net vendor support network. **Learn more at caredelivers.com**